

Message Text

PAGE 01 THESSA 00395 241402Z

43

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W
----- 025833

R 241210Z JUN 75

FM AMCONSUL THESSALONIKI
TO SECSTATE WASHDC 2373
INFO AMEMBASSY ATHENS

UNCLAS THESSALONIKI 0395

E.O.11652:N/A

TAGS: BEXP, XX

SUBJECT: SPECIALIZED TRADE MISSIONS -- ADVANCE OFFICER ACTIVITIES

REF: A. STATE 140278 B. STATE A-9156

1. CONGEN VERY APPRECIATIVE OF ADVANCE OFFICER ASSISTANCE FOR APRIL 8-10 VISIT BY HOSPITAL EQUIPMENT AND SYSTEMS TRADE MISSION. MOST USEFUL WAS DETAILED AO BRIEFING FOR COMMERCIAL STAFF ON COMPOSITION AND SPECIFIC REQUIREMENTS OF MISSION. AO ALSO MADE SUCCESSFUL SERIES OF PROMOTION CALLS ON KEY PROSPECTS.

2. IF, HOWEVER, AOS INTENDED TO PLAY ACTIVE PART IN DEVELOPING SCHEDULE OF BUSINESS APPOINTMENTS (REF B), WOULD RECOMMEND THAT VISITS BE PROGRAMMED ONE WEEK-TEN DAYS BEFORE MISSION RATHER THAN 3-4 WEEKS. BASED ON EXPERIENCE OF HOSPITAL MISSION HERE, BULK OF SUBSTANTIVE WORK FALLS DURING FINAL WEEK AND KEY PROSPECTS UNABLE TO COMMIT TO SPECIFIC APPOINTMENTS AT EARLIER TIME. IN ADDITION, CALLS BY AO IN FINAL WEEK WOULD ALLOW MAILING LIST RECIPIENTS OPPORTUNITY TO STUDY BROCHURES AND ELIMINATE TIME CONSUMING DESCRIPTION OF MISSION DURING AO CALLS.
JACKSON

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975THESSA00395
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750219-0211
From: THESSALONIKI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750699/baaaafdd.tel
Line Count: 47
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ACTION COM
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 12 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 FEB 2003 by PhilliR0>; APPROVED <20 JAN 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> wfs 971107
Subject: n/a
TAGS: BEXP, GR, XX
To: STATE INFO ATHENS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006